

ATA Quarterly News

March 2009



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*ATA President Laura Mistretta
and ATA Immediate Past President Don Bradford*

ATA on the Web!

See us at:
<http://www.go2ata.org/>



Presidential Message

*Laura Mistretta,
ATA President, 2009 - 2011*



Welcome to 2009 and the beginning of a new year. This will be a year of challenges, many created by the current and expanding global financial crisis and it is imperative that we create a strong Allied Trade Association. A strong association is good for our members, our customers, AALAS and the entire biomedical industry.

I would like to once again thank Don Bradford for his commitment and passion to the organization and his leadership as we endeavored to perform a strategic review. I would also like to thank all those involved in the strategic planning process, especially James Lemken for his leadership role. It is my goal to continue the strategic review process by moving forward with the committee recommendations. One of the proposals was the establishment of standing committees within ATA:

- Membership
- Technology/web
- Meeting venue/evaluation
- Education/Training
- Awards
- Security

Membership

I am pleased to announce that Robert Boyington has agreed to lead the membership committee for 2009. In addition to maintaining and growing our membership we must also develop a clear and meaningful mission statement for the organization.

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ATA Executive Committee

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Presidential Message (continued)

Shared values and goals will build membership loyalty and strengthen the ATA.

Technology

In today's technology driven world a website has become an essential tool for any organization, and that is true for ATA. We are continuously looking at ways to update our website and many thanks to Patrick Murphy for agreeing to continue on as our "web master."

Please visit our website www.go2ata.org

Awards

Robert Boyington has agreed to remain as the chairperson for the ATA awards committee. ATA sponsors two awards to recognize leadership and contribution to the animal science community, the Floyd Poling Vendor of the Year award and the ATA Industry Innovation Award.

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I would like to make a call to action to all ATA members – the following 3 additional committees were formed as a result of the strategic planning initiative and need volunteer chairperson and committee members. The organization is only as good as the volunteer force and ATA needs volunteers

Meeting Venue/Evaluation

This committee was formed with several directives – develop a standard metric of guideline establishing the relative value of meetings, creation of guidelines for meeting coordination to be distributed to branch/regional meeting organizers, search for and audit possible industry meetings for ATA endorsement to include the creation of ATA standard meeting scoring system.

Education/Training

Don's vision was for a committee to look at ATA workshops on hot topics and new technologies. These workshops would be planned for local and national tradeshow/meetings.



*ATA President Laura Mistretta
and ATA President-elect Steve Sussman*



*Steve Benigni, Deb Benner and Ned Leverage
at the ATA Breakfast 2008*



*Bob Boyington presents Don Bradford with the ATA Past
President honor and plaque at the ATA Breakfast 2008*

Presidential Message (continued)

Security

The security committee is charged with providing security updates and information and the establishment of a security forum to maintain on on-going dialog concerning animal rights activists and companies that are financially linked to the AR movement.

We have challenges placed before us and I look forward to working with each of you this year in meeting the challenges. I am confident that we will continue to grow the ATA into a viable and recognized leadership organization within the research community. I thank you in advance for volunteering and stepping up to the challenge

Laura

ATA Meeting Highlights 2008

Indianapolis IN, 9 November 2008

Don Bradford, ATA outgoing president, called the meeting to order and welcomed the guests to the meeting.

The AALAS Executive Committee (Dr. Chris Newcomer, Dr. Scott Perkins, Ms. Deborah Donohoe, Dr. Bob Dysko, Dr. Anne Turner, and Betty Cartwright) was introduced. Dr. Newcomer welcomed the ATA and hoped for a successful meeting in light of the current economic down turn. He also encouraged the ATA members to discuss issues with the AALAS Executive Committee at any time.

The AALAS Board of Trustees was introduced. All districts except District 7 were at the breakfast. The Brede group (represented by Jay Brede) reported that everything was running very smoothly.

Don delivered his final remarks to the ATA. He noted that the ATA runs on a small engine, and he really hoped that more members would participate in this organization. As such, the new ATA brochure might help attract new members, noting the ATA's 40 years of history of service to AALAS.

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ATA Meeting Highlights (continued)



Bob Boyington presents Andy Minenna the ATA Past President honor and plaque at the ATA Breakfast 2008



<http://www.go2ata.org/>

Don noted that some members would tell him privately of issues, but not have continuity of their words when in group or "public settings". Also, he noted the duplicity of the term "commercial vendor." The lines have long since been grayed. Vendors may be technicians, veterinarians, they may do research, etc. And in essence, all AALAS members are working for similar goals and many "commercial" members deal with the same regulatory and welfare issues and in fact are at the forefront of service in these areas.

The ATA speaker service was offered to branches, LAMA and district meetings this year and it met with success. Don encouraged ATA to remain involved in these areas, and to be active in sharing ideas with local and national leaders. Education is what we are all about. His only regret was his two years was too short to accomplish more.

Don thanked everyone who served on committees, Bob Boyington (Membership), Security (Dr. Anne Turner and Laura Mistretta), Strategic Planning (Jim Lemken), Technology Review (Bill Britz Jr.) and Venue Review (Deb Benner, Joel Shepherd, Patrick Murphy).

The Gavel was passed to Laura Mistretta, incoming ATA president. Laura said this was a very exciting time to be a part of the ATA and her goal is to continue to move forward as an organization.

The ballots were counted and the results noted. The new Vice President –elect is Steve Sussman, and the Secretary Treasurer is Amy Ingraham.

Deb Benner gave the checkbook balance (just over \$27,000) and had the minutes from the midyear meeting accepted.

Deb also gave a TriBranch update. The Delaware Valley Branch had approached other venues for the meeting, such as the Valley Forge Convention Center, but none of them could match the Atlantic City Convention Center. Deb thanked Mark Smith from NCAB's meeting, who connected the TriBranch with the Conference Direct group. This group negotiates rates with the hotels and brings in good bargaining power. Deb noted that the TriBranch group was on the verge of signing a three-year contract with the Sheraton in Atlantic City with excellent rates,

Amber Lange, TriBranch Chair for 2009, noted that the meeting would be 9-10 June. Because of the disappointing attendance for the second day of the meeting in past years, a new format will be tried. The Scientific and Technical sessions will

ATA Meeting Highlights (continued)



Deb and Bob, 2007

*Thank you to Deb Benner
and Bob Boyington, two of
the leaders of ATA*



*Bob Boyington presents the Floyd Polling Vendor of the
Year Award to Bob Lemken (accepting for Bob is his son
Jimmy Lemken) at the ATA Breakfast 2008*

be merged, and a second track of Quality will be presented. In addition, there may be a third track and special topics will be offered. Ken Shapiro and Rich Foyle are the Chairs for the Exhibitors.

Steve Sussman presented the EAC (Exhibit Advisory Committee) report. The EAC members are charged with walking the exhibit hall to see that all rules are followed. As always, vendors who have problems should put the problem in writing and present to Steve or the EAC.

Eddie Loyd discussed the New Products Showcase. The set up was Sunday. ATA members who wish to be involved should make sure that their email addresses are up to date in the ATA database so they can be notified for 2009.

Kyrsten A. Koebach (New England Sales Manager, Charles River Laboratories and 2009 LAMA President) thanked the ATA for its continued support. The 2008 meeting in Portland, Oregon was a huge success, she said. The 2009 meeting will be in Charleston, South Carolina on 1-3 April. The headquarters will be the Doubletree Guest Suites, in Charleston, SC. Registration information is available at the LAMA home page (<http://www.lama-online.org/index.htm>)

The Turnkey Meeting will be held at the Hyatt, San Antonio, 14-15 April 2009. Eric Bosta from ALN Magazine noted that there were only three tables left as of 11-1-08. The web site for additional information is: <http://www.turnkeyconference.com/>

Jim Lemken remains working on the Strategic Planning committee for ATA. Many thanks for the huge job that they have done.

Bob Boyington showed off the new ATA brochures he developed to attract new members to ATA. The brochures were greeted with a hearty thank you to Bob.

ATA Awards Presented

Bob presented the ATA Awards for 2008. The ATA Innovation Award was presented to William Edstrom for his work developing the Watchdog System for Edstrom Industries.

Floyd Polling Vendor of the Year was presented to Bob Lemken (Jimmy Lemken, his son, accepted on his behalf)

Don Bradford was honored with the 2007-2008 Past President Award. Andy Minenna was given his award as well for 2006-2007.

ATA Midyear



*Bob Boyington presents
The ATA Innovation Award
to Edstrom Industries
at the ATA Breakfast 2008*

*Bob noted in his introduction that
Edstrom Industries development and
implementation of the Watchdog
System has changed the oversight of
basic animal care*

Past Recipients Allied Trades Association Innovation Award

2000

William Thomas
Thoren Caging Systems
plastic cages

2008

William Edstrom
Edstrom Industries
Watchdog System

Gail Thompson discussed the 2009 National AALAS meeting in Denver, Colorado. She noted the many improvements to the convention hall since the 1987 meeting. All booths are hard-wired for phone and internet, and there are more electrical connections in the hall. The hall was 23 dock bays open for loading and unloading. The Mile High Branch will have a tool bag available during set up for vendors who might have forgotten a screw driver or wrench. However, she noted that the new Denver airport is rather far from the convention center and the cab ride could easily cost over \$75 to go to downtown. She recommended the Super Shuttle buses.

Dr. B. Taylor Bennett discussed the ASLAP foundation and its awards program. They give financial awards to vet students to work in laboratory animal science.

Laura Mistretta thanked everyone for giving her the honor of service to the ATA. She is looking forward to having a good two years ahead.

The meeting was adjourned.

Past Recipients Floyd Polling Vendor of the Year Award

1993 Robert O. Boyington
1994 Jerry Shapiro
1995 Douglas Anderson
2001 James McDonald
2003 Ken Shapiro
2005 Eddie Loyd
2007 John Munser
2008 Robert Lemken

ATA
Serving the
industry for over
50 years



ATA Members
did you renew your ATA
membership yet?



ATAMembers

Absorption Corp.
ALN Magazine
Allentown
Alternative Design Manufacturing
Ancare Corporation
Andersons/Bed o' Cobs
Animal Care Systems
Animal Lab News
Animal Resource Management
Animal Specialties And Provisions
Art's Way Scientific, Inc.
Barton's West End Facilities
BH, Inc.
bioBubble, Inc.
BioMedic Data Systems, Inc.
BioServ
Brain X Software International Inc.
Buxton Medical Equipment Corp.
Carter 2 Systems, Inc.
Charles River Laboratories
Class Biologically Clean, Ltd
Clear H2O
Clordisys Solutions, Inc.
Colonial Medical Supply Co., Inc.
Covance Research Products, Inc.
Edstrom Industries, Inc
Elm Hill Breeding Laboratories
Girton Manufacturing
Harlan Sprague Dawley, Inc.
Hilltop Lab Animals, Inc.
Innovive
Instech Solomon
Lab Products, Inc.
LabEX of MA Inc
Life Science Products, Inc.
Lithgow Laboratory Services
Locus Technologies, Inc.
Lomir Biomedical, Inc.
Lynx Product Group, LLC
Marshall BioResources
Millbrook Breeding Labs
Mrytle's Rabbitry, Inc.
Northeastern Products, Inc.
Northwestern / Betterbuilt
Nuaire, Inc.
Omni BioResources, Inc.
on + qor

Pharmaceutical Research Labs
PJ Murphy Forest Products Corp.
Plas-Labs, Inc.
Primate Products, Inc.
Priority One Services
Purina Mills
PWI Industries, Inc.
RADIL
Rees Scientific Corp.
Research Solutions/Lenderking
Caging Products
Ridglan Farms, Inc.
Roe BioMedical Products, Inc.
Schlyer Machine
Scientek Technology Corporation
SE Lab Group, Inc.
Shepherd Specialty Papers
Sinclair Research Center, Inc.
Sterilizing Systems
Studylog Systems, Inc.
Suburban Surgical Co., Inc.
Taconic Farms, Inc.
Tecniplast USA
Thoren Caging Systems
Three Springs Scientific
Topaz Technologies, Inc.
Transport Container Corp.
Tri-State Biomedical, Inc.
UNIFAB Corporation
VetEquip, Inc.
Viking Medical Products
Viratek, Inc
VISI-Linc Inc.
W F Fisher & Son, Inc.
World Courier
Zeigler Brothers, Inc.

ATA Past Presidents

Douglas J. Anderson
Deb Benner
Don Bradford
Steve Dwyer
Bill Holohan
Peter James
Ned Leverage

Bob Lemken
Eddie Loyd
Frank Marinaccio
Jim McDonald
Andy Minenna
John Munster
Floyd Poling

Jerry Shapiro
Ken Shapiro
Gilbert Slater
Lee Wilson
Alger Zapf



Atlantic City Convention Center, New Jersey

ATA Midyear Meeting

***Atlantic City, New Jersey
June 8, 2009***

***3:00 - 5:00 pm
Atlantic City Convention Center
Room 401
in conjunction with the
2009 TriBranch Symposium***

***special invited guests:
the Exhibitor Advisory Committee members***

Reminder!

It's time to renew your ATA Membership!

Invoices are in the mail!



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