

ATA Quarterly News

January 2007



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ATA President Don Bradford (l),

ATA President-elect Laura Mistretta (c)

and ATA Immediate Past President Andy Minenna (r)



photos courtesy Dr. J. Small

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Presidential Message

Don Bradford, ATA President

Well it seems that the AALAS call for volunteerism has permeated the membership of ATA! A call for help in conducting a critical review of the ATA and the creation of a Strategic Plan was made at the ATA breakfast meeting in Salt Lake City and received a great response. The ATA Executive Board is grateful for those who expressed willingness to serve the general membership with their time and expertise.



A total of 19 ATA members and three (3) individuals from the AALAS leadership have been appointed to five (5) committees to conduct the various parts of the critical review and put together the Strategic Plan. The committees are as follows:

1. ATA Critical Review/Strategic Plan Committee - James V. Lemken (Chr); Dr. Tom Long; Dr. Mark Suckow (AALAS); Eddie Loyd; Joshua Bradford
2. Security Committee - Dr. Tom Long (Chr); Dr. Ann Tourigny Turner (AALAS); Laura Mistretta; George Nugent;
3. Venue Review Committee - Deb Benner (Chr); Patrick Murphy; Neil Weigle; Jerry Shapiro
4. Technology in ATA Committee - Ken Shapiro (Chr); Dr. Bill Britz; Joel Shepard III; Dean Kirk; Steve Benigni
5. Membership, Affiliates and Promotion Committee - Robert Boyington (Chr); Robert Lemken; Sally Thomas; John Munster; Tom Boerschinger (AALAS)

Each committee has been asked to create a survey which will be posted to the ATA website by early December to provide all ATA members an opportunity for input into the process. Our greatest success will only be accomplished if every member of ATA responds to each of the surveys with their thoughts and ideas. **DO NOT MISS YOUR OPPORTUNITY TO CONTRIBUTE.** We will be sending each of you notification of the surveys being posted to the web site. Once you have received notification, please be prompt in completing your input.

We have set an aggressive agenda to accomplish this important task and will to our best to have a draft document in time for you to thoroughly consider it before the 2007 mid-year meeting in New Jersey. At that time, we can discuss it as a group and hopefully accept it as our roadmap for your leadership to follow.

We are striving to create the mechanisms to provide the ATA smoother and more effective transitions through leadership changes. Further, we are counting on the strategic review process to identify ways we all can be more successful in our common venue marketing efforts as well as in our efforts to support national AALAS, AALAS Branches and Districts, LAMA and Turnkey. The more successful each of these venues become, the greater the opportunity for the members of ATA. The improved success of each of them and the ATA should only lead to improved and continuing success for all.

The ATA has a vested interest in doing all it can to improve each of these venues, particularly in getting a greater number of decision makers to attend each. Our return on the capital investment required to attend or support each venue must begin with our investment of time spent trying to help make each venue better in its depth of

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Presidential Message

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ATA Executive Committee

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program, ATA support and decision maker attendance. We look forward to seeing the strategic plan to obtain stronger and more successful meetings for all involved.

I will close this call to all of you to contribute to the process of improving our capabilities and success by twisting an old saying of the 60's, "if you don't contribute to the process, please accept no right to complain". We have a tremendous well of talent and leadership within the ATA. Let's put it together and give ourselves the opportunity to achieve all we set out to be.

January 2007

Greetings from South Florida

I am happy to report that the committees which were appointed shortly after the Fall AALAS meeting have jumped on their assignments and the survey of the general membership for input into the five areas of concern that were defined to create a Strategic Plan for the ATA is underway and responses are coming in. The committees and their areas of concern were:

1. **ATA Critical Review/Strategic Plan Committee** - James V. Lemken (Chr); Dr. Tom Long; Dr. Mark Suckow (AALAS); Eddie Loyd; Joshua Bradford
2. **Security Committee** - Dr. Tom Long (Chr); Dr. Ann Tourigny Turner (AALAS); Laura Mistretta; George Nugent;
3. **Venue Review Committee** - Deb Benner (Chr); Patrick Murphy; Neil Weigle; Jerry Shapiro
4. **Technology in ATA Committee** - Ken Shapiro (Chr); Dr. Bill Britz; Joel Shepard III; Dean Kirk; Steve Benigni
5. **Membership, Affiliates and Promotion Committee** - Robert Boyington (Chr); Robert Lemken; Sally Thomas; John Munster; Tom Boerschinger (AALAS)

At the end of January, we will tabulate the member responses and each committee will use the input to solidify their list of the ATA's strengths, weaknesses, opportunities and threats concerning each area. The Security, Venue Review, Technology and Membership Committees will then prepare a list of suggested action plans to present to the ATA Critical Review/Strategic Plan Committee for formulation of a Strategic Plan document which will be presented to the general membership for approval at the mid year, Tri-Brand AALAS meeting.

Your leadership wants and needs your input to this process. Please do not miss your opportunity to affect not only the direction of ATA but the process that will be used to move ahead in improving our effectiveness and success. We can tell you that the committee members noted above are working hard in your behalf. Please show them your appreciation by responding to the survey and otherwise contributing to your organization.

I hope to see all of you at one of the upcoming meeting and or the mid year meeting. Please do not hesitate to let any of us know your thoughts and needs. We will do all we can to incorporate your ideas into the plan for meeting all of our needs.

Here's wishing you and your companies a prosperous 2007.



John Munster receives the Floyd Polling Award for 2006 from Eddie Loyd (l), Don Bradford (far left) and Andy Minenna (r)



*Bruce Kennedy
AALAS National President 2007*



<http://www.go2ata.org/>



ATA Secretary-Treasurer Deb Benner addresses the ATA membership



Dr. Turner addresses the ATA Annual Meeting



Patrick Murphy discusses the ATA web site

A Note from Bruce Kennedy AALAS President 2007

ATA members,

I look forward to my year as president of AALAS to work with the ATA. Andy Minenna, Don Bradford, and Laura Mistretta serving in the ATA presidential queue should enable us to do good things together.

Laura is my selection to chair the Exhibitor's Advisory Council during my term. She and I have worked together since my days with NCAB, when we first met in the early '80s at technician committee functions. I am very pleased to be working with her again. I am also proud to have invited Steve Sussman to the EAC. Similarly, I've known Steve since NCAB when I shipped mice from the NIH.

The meeting in Salt Lake City appeared to be a success for all parties. I observed the exhibit floor to be busy on all days. With a record 300 companies represented, it should have offered something for all facets of operating a laboratory animal facility.

Now we are looking ahead to the 58th meeting of AALAS in Charlotte, North Carolina. I have chosen the discipline of oncology to be a focus forum of the program during that meeting. AALAS has not typically had themes associated with its meetings, so this is something a bit different. But like our 50th anniversary meeting in San Diego, I would like to involve the ATA and other commercial members to participate in this concept. I enjoyed seeing old cages and pictures of old practices during that meeting. For Charlotte and oncology, I would ask you to emphasize the ways in which your business specially contributes to the efforts in biomedical research to understand, treat, and cure the family of cancers. Perhaps it is an imaging tool, or protective gear, or hazardous material handling – whatever it is, I invite you to highlight your products in this way.

On behalf of AALAS, thanks for your continued support. I'll be traveling as an "AALAS vendor" this year and will greet you from the AALAS booth across the land.

Bruce W. Kennedy MS RLATG CMAR
2007 AALAS president

Allied Trades Association Annual Meeting

15 October 2006

The Allied Trades Association met at Salt Lake City's Convention Center on Sunday, 15 October 2006, for its annual membership meeting.

Outgoing President **Andy Minenna** opened the meeting with introductions of the AALAS Leadership members in attendance (national AALAS President *Mark Suckow*, Incoming President, *Bruce Kennedy*, Vice President-elect *Chris Newcomer*, the AALAS trustees, the AALAS office staff, *Dee Drye*, that AALAS ATA Liaison.). **Dr. Ann Turner**, AALAS Executive Director, welcomed the ATA. Dr. Turner also updated the membership on the expected demonstrators (two groups were rumored to be preparing demonstrations). Dr. Turner said that the United States Department of Homeland Security and the local Salt Lake City police were well aware of the situation. In addition, the Salt Lake City Convention Center had closed the remainder of the convention center to other traffic to prevent problems. Dr. Turner also mentioned the 'culture of language' in whether members were "commercial members of AALAS" or some other designation.

Betty Cartwright from the national office and the *Brede Exhibit Services* repre-

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Allied Trades Association Annual Meeting

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Steve Benigni discusses the 2007 LAMA meeting in San Juan Puerto Rico



George Nugent discusses the EAC



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sentatives were recognized and thanked.

The gavel ceremony followed. Andy turned over the podium to incoming president **Don Bradford**.

Don thanked *Eddie Loyd, Andy Minenna* and *Bob Boyington* for their mentorship. He then called **John Munster** to the podium for the Awards Ceremony. John chaired the Awards Committee for ATA. Eddie Loyd approached the podium and presented John with the **Floyd Polling Award**, which recognizes an individual who has contributed to the allied trades organization for many years. John was surprised with the presentation and thanked the ATA for his award.

Don gave his opening statements, starting with his desire to take a critical view of the ATA and its role and goals in laboratory animal science. Has the ATA followed its mission since its inception 50 years ago? Does the ATA lack an agenda or does it even need one? What are the strengths, weaknesses, etc. of our association and how may we increase our ties to the national organization and the branches? Don said our success would be totally dependent on good two-way communication with our members.

The Election Results were posted. *Laura Mistretta* from Covance has won the President-elect slot. Congratulations to Laura.

ATA Secretary-Treasurer **Deb Benner** (who is also national AALAS Secretary-Treasurer, congratulations on your recent election, Deb!) presented the check book balance (healthy) and asked all ATA members to please keep her updated on contact information, distribution lists, and such. Please contact Deb with your information.

The 2007 TriBranch (east) Symposium will be held in Atlantic City, New Jersey June 10,11,12. Move-in will be on a Sunday this year. The Symposium was at this venue on 2005 and was extremely well attended.

The New Product Showcase (held in conjunction with the national AALAS meeting and Animal Lab News) was full, and should be a solid program. Any ATA member wishing to present in 2007 should fill out an application as soon as possible.

ATA member **Steve Benigni** (Allentown, Inc.) presented a LAMA update. The 2007 LAMA meeting will be in San Juan Puerto Rico June 20-22. Steve invited ATA members to submit abstracts on education and management topics.

Patrick Murphy of Animal Lab News discussed the Turnkey web site and that ATA web site. the 2007 Turnkey will be in Boston, Massachusetts April 16-17, and the 2008 meeting will be in Baltimore.

In old business, Don will visit the booths during this year's meeting and discuss any issues members may have. He will be in contact with the Advisory Council as well.



*ATA Breakfast Meeting, Salt Lake City UT
photo courtesy Dr. D. Small*

Allied Trades Association Annual Meeting

(continued)

contact Deb Benner with any changes in your addresses or contact names



The Allied Trades Association received an acknowledgement from the Hospice of Health First for our donation in memory of Doug Anderson.

In addition the Anderson family sent the ATA an acknowledgement for our donation in Doug's memory.



George Nugent presented the Exhibitors Advisory Committee report. The EAC is composed of commercial and exhibiting members, ATA and non-ATA individuals. The EAC and the ATA President and President-elect will walk through the hall during the convention. The EAC wants to make better use of the mailing lists and wants to "tidy up" the rules on exhibiting members. Laura Mistretta is the Vice Chair of the EAC and will have a lot of liaison work between committees.

The EAC's summer meeting will set up goals, tasks and objectives to create a productive environment for learning. The EAC wishes to build strong ties with the local branches as well.

With no new business, **Bob Boyington** moved to adjourn.

IN MEMORIAM Douglas J. Anderson

1933-2006

Submitted by Bob Boyington

Doug was one of the kindest, gentlemanly and professional persons ever to grace our modern era Bioscience industry. After spending ten years with the Chrysler Corporation, Plymouth Division as Foreman, Material Handling, he wanted to try his hand at sales and joined Keystone Plastics in 1963, marketing plastic cages for lab animal research to our, at the time, infant industry.

Through industry activity, he met George Gabriel; the two competitors clicked and in 1970 together formed Lab Cages, Inc., the forerunner to the Lab Products Inc. company we know today. For 22 years thereafter, Doug was a bright and shining star for Lab Products, taking care of Clients in the DC area, making life-long friends of clients and competitors alike, all the while building the Company's status in our industry. He was a United States Air Force veteran. He ably and professionally served ATA as its President for two years along the way, giving a little back to the industry from which he made his living.

The words of his former colleague Roger Orcutt, "it was truly an honor and privilege to have known such a wonderful, kind and gracious man", speaks for all of us who knew Doug, in a most appropriate manner.

We mourn his loss to us and know that Doug was a man among men.

IN MEMORIAM Dr. James Kingsley "J." Noel III

Dr. James Kingsley "J." Noel III, died December 8, 2006 following a long illness. He was 69.

In 1980, J. relocated his family to Lancaster County to establish an antisera research division with Dutchland Laboratories located in Denver. Subsequently, he was Director of Research at Hazelton Research Products, Inc. Later J. continued his work with Covance Research Products, Inc. as Scientific Director of Immunology Services. Throughout his career, he worked on the study and production of many well known vaccines. He was a well respected leader of research in the field of antibody product production and custom antibody development services, especially to the research community. He was a member of the American Society of Microbiology. He was proud to serve for many years as a judge at the Lancaster Science and Engineering Fair at Franklin and Marshall College.

ATA

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50 years**



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ATA Members

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Nalge-Nunc International
Northeastern Products, Inc.
Northwestern / Betterbuilt
Nuair, Inc.*

*Omni BioResources, Inc.
on + qor
Pharmcal Research Labs
PJ Murphy Forest Products Corp.
Plas-Labs, Inc.
Primate Products, Inc.
Purina Mills
PWI Industries, Inc.
RADIL
Rees Scientific Corp.
Research Solutions/Lenderking
Caging Products
Ridglan Farms, Inc.
Roe BioMedical Products, Inc.
Schlyer Machine
Scientek Technology Corporation
SE Lab Group, Inc.
Seamless Technologies
Shepherd Specialty Papers
Sherwin-Williams
General Polymers Div.
Sinclair Research Center, Inc.
SoBran, Inc.
Sterilizing Systems
Suburban Surgical Co., Inc.
Summit Anesthesia Solutions
Swartz Family Sheep Farm
Taconic Farms, Inc.
Techniplast USA
Techspace, Inc.
Thoren Caging Systems
Three Springs Scientific
Topaz Technologies, Inc.
Total MRO
Transport Container Corp.
Tri-State Biomedical, Inc.
UNIFAB Corporation
VetEquip, Inc.
Viking Medical Products
W F Fisher & Son, Inc.
World Courier
Zeigler Brothers, Inc.
Zivic Laboratories, Inc.*

ATA Past Presidents

<i>Douglas J. Anderson</i>	<i>Eddie Loyd</i>	<i>Ken Shapiro</i>
<i>Deb Benner</i>	<i>Frank Marinaccio</i>	<i>Gilbert Slater</i>
<i>Steve Dwyer</i>	<i>Jim McDonald</i>	<i>Lee Wilson</i>
<i>Bill Holohan</i>	<i>Andy Minenna</i>	<i>Alger Zapf</i>
<i>Peter James</i>	<i>John Munster</i>	
<i>Ned Leverage</i>	<i>Floyd Poling</i>	
<i>Bob Lemken</i>	<i>Jerry Shapiro</i>	

LAMA-ATA 23rd ANNUAL MEETING

*June 20-21, 2007
San Juan, Puerto Rico
Westin Rio Mar Beach Resort*



Turnkey Conference

TurnKey Conference

The 2007 TurnKey Conference, presented by Animal Lab News®, focuses on all aspects of building or renovating a laboratory animal facility. This annual conference delivers useful information on the latest technology and trends in facility construction, renovation, and equipment.

TurnKey 2007 is two days of cutting-edge presentations, courses and exhibitions... in one "can't miss" event! A full roster of speakers - all experts in their field - provide you with the facts you need to make informed decisions every step of the way.

The 2007 TurnKey Conference will be held April 10-11, 2007 in Boston, MA. Additional information about the conference will be posted on this site as it becomes available, so check back often.

Register online at

www.animallab.com/turnkey

The ATA web site



ATA Midyear Meeting Atlantic City New Jersey 10 June 2007

in conjunction with the TriBranch Symposium

ATA/AALAS
2400 Milford Square Pike
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